

Curriculum vitae – Stefano MUNETTI

Executive Program & Enterprise Delivery Lead

Personal Information

Address	Via Cattori 5/A – Paradiso – Ticino	
Nationality	Italian – (work permit G)	
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Place and date of birth	Milano (Italy), 19 th March 1975	

Professional Summary

Enterprise IT Program Leader with 20+ years of experience delivering complex, mission-critical solutions across international, multi-stakeholder environments. Accountable for structured program governance, delivery predictability, and executive-level risk transparency in regulated and high-pressure contexts.

Experienced in bridging business and engineering teams, leading cross-functional initiatives, managing technical escalations, and supporting enterprise stakeholders through architectural decisions and transformation programs.

Strong background in distributed large-scale systems, data-driven troubleshooting, and stakeholder engagement at C-level. Proven ability to align sales, engineering, and customer organizations around methodical and sustainable delivery models.

Professional Experience

Feb 2019 - present

Employer	Spintech SAGL – Paradiso, Switzerland
Positions held	Partner – Senior Enterprise Program Lead (Delivery & Pre-Sales)
Main activities and responsibilities	<ul style="list-style-type: none">• Led enterprise SaaS implementations across EMEA and global roll-out programs (including worldwide deployments), coordinating distributed teams of 8–10 professionals per engagement across IT, accounting, and SAP functions.• Ensured formalized governance routines, risk visibility, and executive reporting cadence across parallel programs.• Oversaw project-level financial tracking and cost monitoring activities, supporting forecast alignment and resource allocation decisions across concurrent engagements.• Contributed to over 70 large-scale engagements during a 7-year tenure, leading 7–8 projects annually as delivery lead while supporting additional initiatives in pre-sales, technical assessments, and escalation management.• Partnered with Account Executives in pre-sales engagements, contributing to technical scoping, proposal shaping, and value articulation prior to contract signature.• Conducted discovery workshops and executive-level sessions to translate complex business requirements into structured technical solution approaches.• Delivered tailored product demonstrations and architecture walkthroughs to enterprise stakeholders, bridging business and technical audiences.• Acted as senior escalation point for high-impact production and post-go-live incidents, coordinating engineering, data, and client-side teams across multiple jurisdictions.• Drove alignment between architecture constraints, regulatory compliance, data integrity, and delivery timelines in complex programs.• Mentored junior consultants and technical team members across international engagements.• Maintained hands-on familiarity with hybrid cloud integrations (SAP ↔ SaaS), REST-based data exchange, and SQL-driven troubleshooting in production environments.• Acted with delegated decision authority on delivery trade-offs involving scope, risk, and timeline under executive visibility.

Jan 2016 – Feb 2019

Employer	Stampa Equus SA – Paradiso, Switzerland
Positions held	Senior IT Manager – Head of R&D & Project Governance
Main activities and responsibilities	<ul style="list-style-type: none">• Directed R&D and project governance functions within a regulated financial environment, overseeing multiple project managers and cross-functional technical teams.• Led a department of approximately 10 professionals across R&D, business analysis, and infrastructure functions, with direct responsibility for performance management and team development.• Held full managerial responsibility including hiring decisions, performance evaluations, compensation reviews, and annual bonus determination.• Managed departmental budgeting and resource allocation across multi-stream accounting and software development initiatives.

- Reported to executive leadership and engaged directly with Board members during ISO 27001 certification processes, contributing to security governance interviews and compliance alignment.
- Oversaw portfolio-level delivery ensuring architectural consistency, operational continuity, and controlled risk mitigation across critical systems.
- Acted as senior escalation authority for complex integration and production issues requiring cross-domain coordination.
- Drove continuous improvement initiatives across delivery methodologies, internal controls, and technical standards.

Jan 2013 – Dec 2015

Employer	Equus Consulting SA – Paradiso, Switzerland
Positions held	Project Manager
Main activities and responsibilities	<ul style="list-style-type: none"> • Accountable for the delivery of critical IT projects in complex environments, coordinating internal teams and third-party suppliers across multi-stream initiatives. • Support to executive management through periodic reporting on project progress, risks, issues, and financial impact. • Program management for bespoke application solutions, ensuring alignment between business requirements, technical implementation, and service quality. • Functional analysis and coordination of implementation activities for complex information systems, from requirements definition to production release. • Management of dependencies across application, infrastructure, and vendor teams, ensuring operational continuity and SLA compliance. • Identification of opportunities to improve IT processes and service quality, with focus on efficiency and delivery effectiveness.

Jan 2000 – Dec 2012

Employer	Equus Informatica SA – Lugano, Switzerland
Positions held	Senior Business Analyst – Consultant
Main activities and responsibilities	<ul style="list-style-type: none"> • Progressed from technical-functional analyst to project lead within complex banking and financial services environments, acting as client interface and ensuring continuity of service across mission-critical systems.

Education and training

Title	<i>Bachelor's Degree in Computer Science engineering, specialization in Information Systems management</i>
Organization	<i>University: Politecnico di Milano, Italia</i>
Professional Training	<i>Nakisa SLAN Functional Consultant; ISO 9001 Lead Implementer (quality management system, certified); ISO 27001 Lead Auditor(information security management systems, certified); SAP S/4HANA Implementation; Microsoft Dynamics AX 2012 development introduction; Blockchain and ICO; various courses of Project Management (PMI), Requirement Management, Time Management e resource management.</i>

Languages and technical skills

Languages	<i>Italian: native English: fluent (written and spoken)</i>
Skills	<p>Core Competencies</p> <ul style="list-style-type: none"> • Enterprise Program Governance • Enterprise Delivery Leadership • Pre-Sales & Executive Engagement • Technical Escalation Management • Cloud & Hybrid Integration • Governance & Security Awareness • Cross-Functional Team Leadership <p>Technical Stack & Tools</p> <ul style="list-style-type: none"> • REST APIs and JSON-based integrations • Hybrid Cloud Integration (SAP ↔ Cloud via secure connectors) • Microservices-based SaaS environments • SQL (Oracle, PostgreSQL, MS SQL Server, Sybase) • ERP & Financial Platforms (SAP, Dynamics AX, Temenos, FIS) • Jira, Confluence, Microsoft Project, SharePoint • ISO 27001 (Lead Auditor) • ISO 9001